



## Item 1 - Cover Page

### **Gregory J. Hier**

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March 2020

This brochure supplement provides information about Gregory J. Hier that supplements the TLG Advisors, Inc. Brochure. You should have received a copy of that brochure. Please contact TLG Advisors, Inc. if you did not receive TLGA's brochure or if you have any questions about the contents of this supplement.

Additional information about Gregory J. Hier is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

## Item 2 – Educational Background and Business Experience

Mr. Hier, born in 1970, has worked in various positions in the financial services industry since 1999. He holds FINRA series 6, 7, 24, 63, and 66 licenses as well as state insurance licenses. He attended The Ohio State University, Franklin University, and The American College of Financial Services. He has a Bachelor's degree in Business Administration and a Masters of Business Administration (MBA). He also holds the Chartered Life Underwriter (CLU), Chartered Financial Consultant (ChFC), Certified in Long Term Care (CLTC) and Retirement Income Certified Professional designations. From 1999 until 2020 he worked

in various positions within Nationwide Financial. In 2020 he started his own insurance agency Ingenium Financial, LLC.

### **Item 3 - Disciplinary Information**

Registered investment advisers are required to disclose all relevant facts about any legal or disciplinary issues that you need to know about before deciding to invest your money with them. Mr. Hier has no such issues on his record.

### **Item 4 - Other Business Activities**

Mr. Hier sells commission-based products (such as insurance or annuities) as a registered representative of The Leaders Group, Inc., a FINRA-registered broker-dealer. He may also sell other fixed insurance products through his company Ingenium Financial, LLC.

### **Item 5 - Additional Compensation**

Mr. Hier provides investment-planning advice to his customers on a fee basis. If you were to purchase a commission-based product from him, he will explain how he is paid and how it differs from a fee-based transaction. In addition, he may receive compensation from the activities detailed in Item 4 above.

### **Item 6 - Supervision**

We supervise our investment advisor representatives in the following ways:

- Compare activity in your account with your investment objectives;
- Ensure that your financial information and investment objectives have been recorded;
- Confirm that you are contacted annually to find out if there are any changes in your financial information or investment objectives;
- Verify that you receive quarterly statements;
- Make sure your advisory fees are being charged correctly;
- Ensure that we comply with your wishes concerning directed brokerage arrangements;
- Check to see if you are invested in securities that don't match your risk tolerance.

Advisory representatives are supervised by Jane Riley, TLG Advisors, Inc. Chief Compliance Officer. She may be reached at 888-371-0013, or [compliance@tlgadvisors.net](mailto:compliance@tlgadvisors.net).