

**Item 1 - Cover Page**

**Mary G. Killam**

6330 N. Center Drive, Bldg 14, Suite 140

Norfolk, VA 23502

757-366-0366

[marykillam@averyinsuranceagency.com](mailto:marykillam@averyinsuranceagency.com)

[www.averyinsuranceagency.com](http://www.averyinsuranceagency.com)

**TLG Advisors, Inc.**

26 West Dry Creek Circle, Suite 800

Littleton, CO 80120

303-797-9080

[www.tlgadvisors.net](http://www.tlgadvisors.net)

July 2020

This brochure supplement provides information about Mary G. Killam that supplements the TLG Advisors, Inc. Brochure. You should have received a copy of that brochure. Please contact TLG Advisors, Inc. if you did not receive TLGA's brochure or if you have any questions about the contents of this supplement.

Additional information about Mary G. Killam is available on the SEC's website at [www.adviserinfo.sec.gov](http://www.adviserinfo.sec.gov).

**Item 2 – Educational Background and Business Experience**

Ms. Killam was born in 1970. She attended college at Alice Lloyd College, Pippa Passes, KY and Southern WV CC, in Williamson WV. From March 2014 until July 2020 she worked as a Registered Representative and Investment Advisor Representative for Nationwide Securities LLC. In 2012 she joined Avery Insurance Agency as the Office Manager and Associate Agent. Responsible for marketing insurance and financial products to customers to assist them in preparing to live in retirement. She currently holds the

insurance designations Life Underwriter Training Council Fellow (LUTCF), Commercial Lines Coverage Specialist (CLCS) and Associate in General Insurance (AINS).

### **Item 3 - Disciplinary Information**

Registered investment advisers are required to disclose all relevant facts about any legal or disciplinary issues that you need to know about before deciding to invest your money with them. Ms. Killam has no such issues on her record.

### **Item 4 - Other Business Activities**

Ms. Killam sells commission-based products (such as insurance or annuities) as a registered representative of The Leaders Group, Inc., a FINRA-registered broker-dealer. She is also an employee of Avery Insurance Agency, Inc. where she sells property and casualty insurance- personal and commercial, health, disability and long term care insurance; and fixed life insurance products and fixed annuity contracts.

### **Item 5 - Additional Compensation**

Ms. Killam provides investment-planning advice to her customers on a fee basis. If you were to purchase a commission-based product from her, she will explain how she is paid and how it differs from a fee-based transaction. In addition, she may receive compensation from the activities detailed in Item 4 above.

### **Item 6 - Supervision**

We supervise our investment advisor representatives in the following ways:

- Compare activity in your account with your investment objectives;
- Ensure that your financial information and investment objectives have been recorded;
- Confirm that you are contacted annually to find out if there are any changes in your financial information or investment objectives;
- Verify that you receive quarterly statements;
- Make sure your advisory fees are being charged correctly;
- Ensure that we comply with your wishes concerning directed brokerage arrangements;
- Check to see if you are invested in securities that don't match your risk tolerance.

Advisory representatives are supervised by Jane Riley, TLG Advisors, Inc. Chief Compliance Officer. She may be reached at 877-460-0254, or [compliance@tlgadvisors.net](mailto:compliance@tlgadvisors.net).